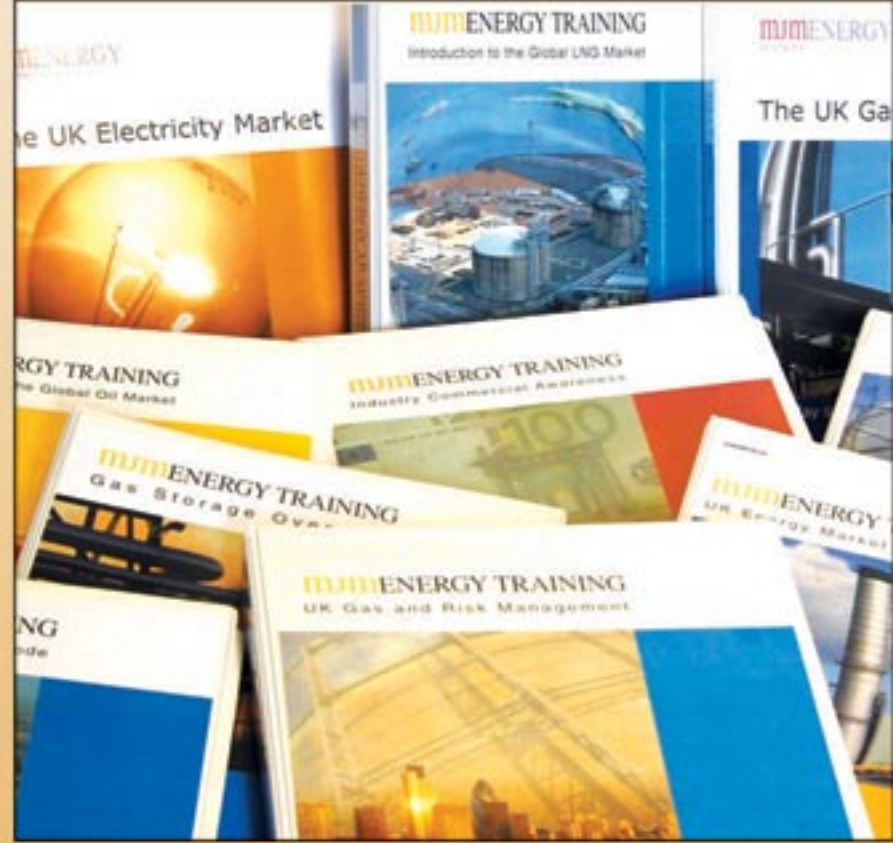


Based in the City of Oxford, MJM Energy Limited has gained a good reputation by delivering high-quality services at competitive rates. Our mission statement is simple, 'serving the energy industry'. We do this by offering research-led consultancy, publishing and training services to the energy industry worldwide.

## Public courses



MJMENERGY will deliver any of our public courses as in-house courses on request, in addition we will happily tailor these courses, or design bespoke courses, to meet our clients' needs. As a guide, the list below covers our public course titles:

<b>Introduction to UK Gas &amp; Power</b>	<b>The UK Electricity Market</b>
<b>The UK Gas Market</b>	<b>Emissions Trading</b>
<b>The Network Code</b>	<b>The Global Oil Market</b>
<b>Gas Storage</b>	<b>EU Gas Markets</b>
<b>Buying I&amp;C Gas</b>	<b>EU Electricity Markets</b>
<b>Gas Market Options</b>	<b>LNG Economic Modelling</b>
<b>UK Gas: Trading &amp; Risk M'gement</b>	<b>21st Century Regulation</b>
<b>The Global LNG Market</b>	<b>The Energy Markets Course</b>

For more information on any of these public courses visit our website at: <http://www.mjmenenergy.com/PC.htm> or phone Paul Cassar on: **+44 (0) 845 299 7072 Ext.1**

Law Society CPD  
accredited

MJM Energy courses have been authorised by The Law Society for CPD credit. Attendance may also contribute to meeting requirements under the terms of the ICAEW's CPD policy for accountants. Please visit [www.icaew.co.uk/cpd](http://www.icaew.co.uk/cpd) for full details.

Recent in-house  
training  
customers

Centrica	Weatherford
E.ON	Marathon Oil
RWE npower	Statoil
Essent	Interconnector-UK
Shell	Spark Energy
Gaz de France	British Energy
Ofgem	Macquarie Bank
Energia	Borzen
South Hook LNG	Barclays Capital
Bord Gais Eireann	BERR

[www.mjmenenergy.com](http://www.mjmenenergy.com)

# In-house

training, bespoke seminars  
and exercises

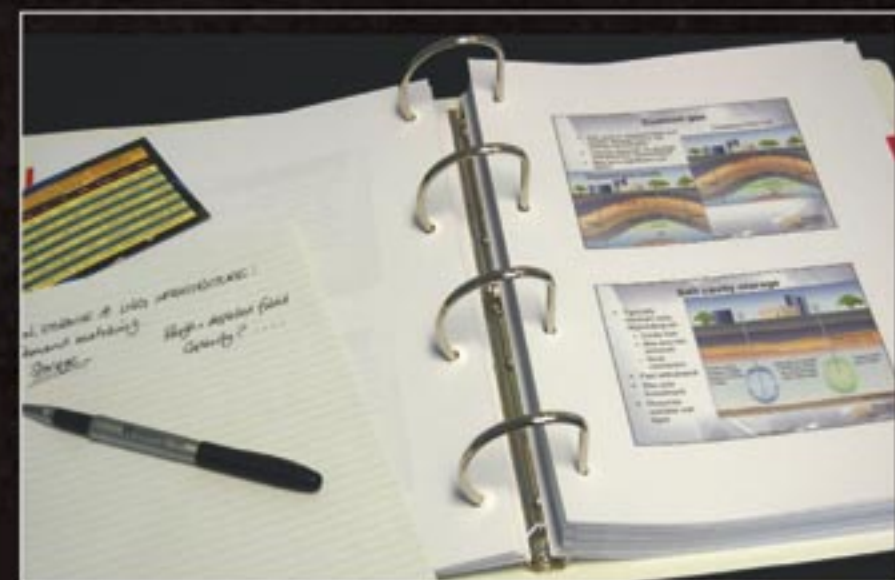
Learning and development designed for you  
and presented at your location

MJMEnergy Training has earned a good reputation as a provider of excellent courses for all levels of experience. In addition to our well-known public courses, MJMENERGY runs many in-house training courses for energy companies and other companies with an interest in energy. From introductory seminars to the UK and world energy markets, to more advanced, specific material covering for example, transportation and storage, trading, market instruments and economic modelling, contractual and regulatory issues.

# In-house

## training, bespoke seminars and exercises

MJMEnergy in-house training courses meet client needs at competitive prices



Good quality support materials are provided as standard

Over the last few years MJMEnergy has seen a significant growth in the number of specifically tailored 'In-house' energy training courses that it has provided. There are a number of reasons for this; firstly MJMEnergy together with its highly experienced trainers has been able to specifically tailor training courses to meet the individual needs of the client.

#### Case Study 1:

##### MJMEnergy develop specialised energy training courses

Customer-A, having examined a variety of competitor's training courses, requested MJMEnergy to produce a highly specialised training course at a competitive price, to an ambitious timetable. Not only did MJMEnergy deliver the course on time and within budget, but they were also able to adapt and amend the course to meet the customers specific requirements each time it was presented over 18 months.

Secondly, with training budgets often being the first to be cut, 'In-house' training can provide excellent value.

#### Case Study 2:

##### MJMEnergy 'In-house' training saves money

Client-B, had a requirement to train around one hundred members of staff as part of an ongoing professional development programme. Following discussions with MJMEnergy trainers a specially tailored training programme was developed not only saving the client thousands of pounds in training fees but also in travelling and hotel bills as MJMEnergy trainers delivered the training on site at the clients offices.

Thirdly, MJMEnergy only commissions the most up-to-date and experienced energy professionals, all of whom are operating as consultants in the energy industry worldwide.

Examples of MJMEnergy In-house training courses:

- An international energy trader: advanced energy trading and risk management
- a worldwide geological survey company: physical and commercial aspects of gas storage.
- An international oil & gas company: overview of the Network Code
- Major power generation companies: introductions to energy markets

Interactive games and case studies developed by MJMEnergy and our associates are a great way to experience the practical application of learnt concepts. Gas and power trading games, the emissions trading game and economic modelling case studies already exist and innovations for specific presentations are normally in the process of development. The format for trading games may be screen-based, by telephone, sealed bid or open outcry according to availability of equipment and customer choice.

These activities are popular in many environments from lecture room to team-building away-days. Please contact us for further information on how we may present team games in your company.

Typical costs for in-house training are based on the presentation of an existing course for one-day at £2000 plus £160 per delegate, beginning to make a saving on our public courses at six delegates or more. In-house training offers the additional benefit of economies on travel costs.

Bespoke courses are designed to an agreed budget according to development time and the number of times the course will be presented.

## Contact

If you require well delivered, highly focussed training for your staff at incredibly competitive prices then why not ring Nick White, our training and development manager, on 07900 038708 or email him on [nick@mjmenergy.com](mailto:nick@mjmenergy.com) to arrange a meeting.

[www.mjmenergy.com](http://www.mjmenergy.com)

Highly experienced lecturers

Interactive games

Price guide

